

# **SaaS Lawyer Kristie Prinz Presents on “Best Practices for Drafting SaaS Contracts that Reduce the Sales Cycle”**

SaaS Lawyer Kristie Prinz presents on “Best Practices for Drafting SaaS Contracts that Reduce the Sales Cycle” in March 2017. A copy of the video recording is available for viewing at [this link:  
https://theprinzlawoffice.vhx.tv/products/draft-saas-contract-to-reduce-customer-sales-cycle](https://theprinzlawoffice.vhx.tv/products/draft-saas-contract-to-reduce-customer-sales-cycle)