

# **SaaS Lawyer Kristie Prinz Presented on “Best Practices for Drafting SaaS Contracts”**

SaaS Lawyer Kristie Prinz presented on “Best Practices for Drafting SaaS Contracts that Reduce the Sales Cycle and Avoid Disputes” on October 26, 2017. A copy of the video recording is available for viewing at this link: <https://theprinzlawoffice.vhx.tv/products/best-practices-for-drafting-saas-contracts>.

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## **San Jose Lawyer Kristie Prinz to Speak on “Drafting SaaS Contracts” at Webinar Hosted by The Prinz Law Office**

Prinz Law founder and San Jose software lawyer Kristie Prinz will speak at a webinar hosted by The Prinz Law Office on “Best Practices for Drafting SaaS Contracts that Reduce the Customer Sales Cycle & Avoid Disputes.” The webinar will take place on October 26, 2017 from 10:00 a.m. to 11:30 a.m. PST. The webinar will address such topics as:

- What makes an effective SaaS customer contract?
- What terms should SaaS customers expect?
- Common challenges with customer negotiations.
- What drafting problems frequently result in stalled contract negotiations? Customer disputes?
- How can better drafting close deals faster? Avoid subsequent

customer disputes?

To register for the webinar, please sign up at this **link**.