

SaaS Lawyer Kristie Prinz to Present Webinar on “Drafting and Negotiating SaaS Agreements: Best Practices for University Tech Transfer Offices”

SaaS Lawyer Kristie Prinz will present an upcoming webinar for Tech Transfer Central on December 10, 2019 from 10 a.m. to 11 a.m. PST on “Drafting and Negotiating SaaS Agreements: Best Practices for University Tech Transfer Offices.” To read more about this program or register, please check out the Tech Transfer Central website: <https://techtransfercentral.com/marketplace/distance-learning/drafting-and-negotiating-saas-agreements/>.

SaaS Lawyer Kristie Prinz to Present Upcoming Webinar on “Drafting & Negotiating SaaS Agreements: Best Practices for University Tech Transfer

Offices”

SaaS Lawyer Kristie Prinz will be presenting a webinar on Tuesday, December 10, 2019 for Tech Transfer Central on “Drafting and Negotiating SaaS Agreements: Best Practices for University Tech Transfer Offices. To register, please sign up at

<https://techtransfercentral.com/marketplace/distance-learning/drafting-and-negotiating-saas-agreements/>.

San Jose Lawyer Kristie Prinz to Speak on “Drafting SaaS Contracts” at Webinar Hosted by The Prinz Law Office

Prinz Law founder and San Jose software lawyer Kristie Prinz will speak at a webinar hosted by The Prinz Law Office on “Best Practices for Drafting SaaS Contracts that Reduce the Customer Sales Cycle & Avoid Disputes.” The webinar will take place on October 26, 2017 from 10:00 a.m. to 11:30 a.m. PST. The webinar will address such topics as:

- What makes an effective SaaS customer contract?
- What terms should SaaS customers expect?
- Common challenges with customer negotiations.
- What drafting problems frequently result in stalled contract negotiations? Customer disputes?
- How can better drafting close deals faster? Avoid subsequent customer disputes?

To register for the webinar, please sign up at this **link**.

San Jose SaaS Lawyer Kristie Prinz to Speak on “Drafting SaaS Contracts” at 10.26.17 Webinar Hosted by The Prinz Law Office

Prinz Law founder and San Jose SaaS lawyer Kristie Prinz will speak at a webinar hosted by The Prinz Law Office on “Best Practices for Drafting SaaS Contracts that Reduce the Customer Sales Cycle & Avoid Disputes.” The webinar will take place on October 26, 2017 from 10:00 a.m. to 11:30 a.m. PST. The webinar will address such topics as:

- What makes an effective SaaS customer contract?
- What terms should SaaS customers expect?
- Common challenges with customer negotiations.
- What drafting problems frequently result in stalled contract negotiations? Customer disputes?
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To register for the webinar, please sign up at this [**link**](#).

Silicon Valley Software

Lawyer Kristie Prinz to Speak on “Best Practices for Drafting SaaS Contracts” in Webinar Hosted by The Prinz Law Office

Press Release for 10.26.17 webinar