Silicon Valley SaaS Lawyer Kristie Prinz to Present Webinar on "Negotiating SaaS Agreements: Drafting Key Contract Provisions, Protecting Customer and Vendor Interests"

Silicon Valley SaaS Lawyer Kristie Prinz will present a webinar on "Negotiating SaaS Agreements: Drafting Key Contract Provisions, Protecting Customer and Vendor Interests" on February 8, 2019 at 10:00 a.m. PST/1 p.m. EST. The program will be sponsored by Virginia-based Clear Law Institute, which is making available a 35% discount off the registration fee if you use the discount code KPrinz148075. To register, please sign up here: https://clearlawinstitute.com/shop/webinars/negotiating-saas-agreements-drafting-key-contract-provisions-protecting-customer-and-vendor-interests-020819/.

SaaS Contracts Attorney Kristie Prinz to Present on

"Negotiating SaaS Agreements" for Clear Law Institute

Silicon Valley SaaS Contracts Lawyer Kristie Prinz will present a webinar on "Negotiating SaaS Agreements: Drafting Key Contract Provisions, Protecting Customer and Vendor Interests" on February 8, 2019 at 10:00 a.m. PST/1 p.m. EST. The program will be sponsored by Virginia-based Clear Law Institute, which is making available a 35% discount off the registration fee if you use the discount code KPrinz148075. To register, please sign up here: https://clearlawinstitute.com/shop/webinars/negotiating-saas-agreements-drafting-key-contract-provisions-protecting-customer-and-vendor-interests-020819/.

Advertisement for Upcoming Webinar on Negotiating SaaS Agreements Sponsored by Clear Law Institute

Webinar Mailer 10.26.18

What SaaS Companies Need to Know about Source Code Escrow Agreements

If you run a SaaS company, you may come across a negotiation where a prospective customer or business partner insists on the inclusion of source code escrow in the deal terms. However, the traditional source code escrow product is unlikely to provide the protections that your prospective customer or business partner is seeking. The Silicon Valley Software Law Blog addresses the issue of source code escrow products designed for SaaS products and what SaaS companies need to know about them in the following blogpost:

http://www.siliconvalleysoftwarelaw.com/what-saas-companies-need-to-know-about-source-code-escrow-agreements/

SaaS Contracts Lawyer Kristie Prinz to Speak on "Negotiating SaaS Agreements"

Silicon Valley SaaS Contracts Lawyer Kristie Prinz will present a webinar on "Negotiating SaaS Agreements: Drafting Key Contract Provisions, Protecting Customer and Vendor Interests" on October 26, 2018 at 10:00 a.m. The program will be sponsored by Virginia-based Clear Law Institute.   To register for the event, sign up at https://clearlawinstitute.com/shop/webinars/negotiating-saas-agreements-drafting-key-contract-provisions-protecting-

customer-and-vendor-interests-102618/. Clear Law Institute has made available a discount code for the course: you can receive a 35% discount with the promo code: KPrinz119433.

SaaS Attorney Kristie Prinz to Present Webinar on "Negotiating SaaS Agreements"

SaaS Attorney Kristie Prinz will present a webinar on "Negotiating SaaS Agreements: Drafting Key Contract Provisions, Protecting Customer and Vendor Interests" on June 11, 2018 at 10:00 a.m. The program will be sponsored by Virginia-based Clear Law Institute. To register for the event, sign up at the Clear Law Institute website.

Software Lawyer Kristie Prinz to Speak at Clear Law Institute Webinar on "Negotiating SaaS Contracts"

Press Release 3.15.18

Silicon Valley SaaS Lawyer Kristie Prinz to Speak on "Negotiating SaaS Agreements: Drafting Key Contract Provisions, Protecting Customer and Vendor Interests"

Press Release for February 21, 2018 webinar

SaaS Lawyer Kristie Prinz to Present Webinar on "Negotiating Software as a Service Contracts"

Press Release for January 17, 2018 webinar

SaaS Agreements Lawyer Kristie Prinz to be featured speaker for "Negotiating Software as a Service Contracts" Webinar Hosted by Clear Law Institute

Silicon Valley Software Lawyer Kristie Prinz will be featured as a speaker for the webinar "Negotiating Software as a Service Contracts" for the Arlington, Virginia-based Clear Law Institute on Tuesday, September 12th from 12-1:15 p.m. PST.

Clear Law Institute is making available a special promotional discount of 35% off to attendees who sign up via The Prinz Law Office using this promo code: **krpri35.**

To register for the event, sign up at this link: **http://clearlawinstitute.com/shop/webinars/negotiating-software-service-contracts-091217/.**

Silicon Valley Software Lawyer Kristie Prinz to Speak at Upcoming Webinar on

Negotiating SaaS Agreements

Press Release 8.1.17

Does Your Customer Software License or SaaS Agreement Leave Your Company Vulnerable to a Dispute Over Implementation?

If your company is like most in the software space, your product requires some sort of initial set-up and configuration for customers that in an enterprise scenario can require a significant investment of time and resources. However, many software contracts are silent regarding what is involved in this initial phase of a business relationship, which results in many disputes. The Silicon Valley Software Law Blog discusses this issue in the following blogpost:

http://www.siliconvalleysoftwarelaw.com/does-your-customer-software-license-or-saas-agreement-leave-your-software-company-vulnerable-to-a-legal-dispute-over-implementation/

Recent Class Actions Provide Valuable Lesson on Why SaaS Contracts Should Be Drafted to Fit A Company's Business Model

If your company is like most, you may be using a software agreement that has nothing to do with your company's business practices or business model. Why is this a bad idea? Well, several recent class action suits provide a recent example of why this can be very problematic for a software company. The Silicon Valley Software Law Blog addresses this issue in the following blogpost:

http://www.siliconvalleysoftwarelaw.com/recent-software-class-actions-provide-valuable-lesson-on-why-saas-contracts-should-be-drafted-to-fit-companys-business-model/