

#### **Contact Information**

(408) 884-3577 kprinz@prinzlawoffice.com californiabiotechlaw.com siliconvalleyiplicensinglaw.com prinzlawstore.com

#### **Practice**

IP Licensing, Technology Transactions, & E-Commerce

#### **Bar Admissions**

California, 2001 Georgia, 1998

#### Education

Vanderbilt University Law School, J.D., 1998 Furman University, B.A., *summa cum laude*, 1995 Universidad de Nebrissensis, Madrid, Spain, Fall, 1993

### **Professional Development**

Global Bioexecutive Program. UC Berkeley Haas School of Business, Spring 2005

#### **Legal Affiliations**

- American Bar Association:

   Science and Technology
   Law Section, Co-Chair of

  VOIP Committee, Chair of

   Programs Committee,
   Member of Nominating
   Committee
  - Business Law Section, Cyberspace Committee
- State Bar of CA, Business Section, Cyberspace Committee

# **Business Affiliations**

 Licensing Executives Society, Advisory Board

#### Honors

• Fellow of the American Bar Foundation

### Kristie D. Prinz

Kristie Prinz's practice focuses exclusively on the drafting and negotiation of domestic and international IP licenses and other commercial contracts in the high technology, life sciences, and e-commerce industries.

Her commercial IP experience includes such transactions as research and development agreements; supply, distribution, and purchase agreements; joint venture agreements; outsourcing and services agreements; collaboration agreements; reseller and OEM agreements; website terms and conditions; privacy agreements; evaluation agreements; product rental agreements; nondisclosure agreements; and employment and severance agreements.

Ms. Prinz's clients include established and emerging companies in the hardware, software, software as a service, fiber optics, biotechnology, pharmaceutical, medical device, and e-commerce industries.

# Past Legal Experience

- Pennie & Edmonds LLP
- Schnader Harrison Segal & Lewis LLP
- Mozley, Finlayson & Loggins, LLP

### **Publications**

Author, The California Biotech Law Blog and The Silicon Valley IP Licensing Law Blog.

Author of "Managing the Risk of Blogging by Employees," to be published by Science and Technology Section of the American Bar Association, 2010. Author, "Ask a Lawyer" Intellectual Property column on www.lawyers.com.

Co-author, "When A Business Begins A Blog: It's Easy but Is It Safe?" *Business Law Today*, Volume 16, Number 3, January-February 2007.

Author, "Unlocking the Secrets to Executive Coaching," *Women Lawyers Journal*, August 2005.

Co-author, "Ruling Brings to Light DMCA's Broad Scope," *New York Law Journal*. June 9, 2003.

# **Professional Recognition**

Fellow of American Bar Foundation, Who's Who in American Law; Who's Who in the World; Who's Who in America; Who's Who of American Women; Swarthmore's Who's Who; America's Registry of Outstanding Professionals; Manchester Who's Who; and Madison Who's Who.

# **Media Interviews and Appearances**

- Interview, Technology Transfer Tactics, "Do Poster Presentations Jeopardize Your TTO's Commercialization Efforts?" January, 2010.
- Interview, TheSciTechLawyer, Scitech Profile, Clara Cottrell, Winter 2010.
- Interview, IP Society Video Blog, Patrick Reilly, September, 2010.
- Interview, Genetic Engineering and Biotechnology News, "Patent Reform Battle Pits Biotech Against High-Tech," March 6, 2009.
- Interview, California Lawyer, Jeanette Borzo, "The Search for Intelligent Life in the Blogosphere," May 1, 2008.
- Featured in America's Premier Lawyers, Fortune Magazine, October 1, 2007.
- Interview, Dow Jones, John Letzing, "Lawmakers Take Aim at Patent Speculators," September 7, 2007.
- Interview, Dow Jones, John Letzing, "Speculator of Mundane Patents Casts a Long Shadow," September 7, 2007.
- Interview, CNN Radio, Rahul Bali, U.S. Court of Appeals Eleventh Circuit's Ruling in AT & T Mobility, LLC v. National Association for Stock Car Auto Racing, Inc., August 14, 2007.
- Interview, Sky Radio, Dennis Michael, Recent Developments in Intellectual Property Affecting the Biotech Industry," June 26, 2007.
- Interview, LexBlog, Rob LaGatta"Five Questions," June 25, 2007.
- Interview, American Public Media, Steve Tripoli, "Nuts & Bolts: The Basics of Building a Small Business," June 20, 2007.
- Interview, CNN Radio, Rahul Bali, AT & T Mobility, LLC v. National Association for Stock Car Auto Racing, Inc., June 18, 2007.
- Interview, Dow Jones, John Letzing, "Tech Companies Pile on Patents, Complain About Clutter," March 28, 2007.
- Interview, Dow Jones, John Letzing, "Microsoft, Google Differ in Farming for Young Hearts and Minds, February 16, 2007.
- Interview, ABA Journal eReport, G.M. Filisko, "A Different Foley Fracas: Foley & Lardner Agrees to Modify Brand to Settle Trademark Suit with Foley Hoag," October 20, 2006.
- Interview, BNA Electronic Commerce & Law Report, Wendy Leibowitz "Open Source Issues Challenge Lawyers; Software Registration Rules May Be Revisited," April 6, 2005.

## **Speaking Engagements**

• Speaker, "What Every Business Owner Needs to Know About the Legal Risks of Blogging," NAWBO Silicon Valley 5 o'clock Seminar, November 17, 2009.

- Speaker, "What Companies Need to Know About the Legal Risks of Blogging," The Prinz Law Office, Webinar, September 9, 2009.
- Speaker, "Secrets to Launching an Effective Blog to Promote Your Business," Prinz Law Management Consulting, Webinar, August 26, 2009.
- Speaker, "Developments and Trends in Blog Law," State Bar of California Business Section, Cyberspace Committee, Teleconference, July 7, 2009.
- Panelist, "Starting a Solo Practice," J. Reuben Clark Law Society, Palo Alto, CA, April 23, 2009.
- Panelist, "Rethinking the Boilerplate—How the Business Lawyer Should Address Data Issues in Standard Commercial Agreements," Business Law Section Meeting, American Bar Association, Vancouver, British Columbia, Canada, April 17, 2009.
- Panelist, "Social and Professional Online Networking: Just What is Twitter, Linked In, Facebook, et.al?" Business Law Section Meeting, American Bar Association, Vancouver, British Columbia, Canada, April 16, 2009.
- Speaker, "Employee Blogs and Websites: Protect Yourself Against the Business and Legal Risks When Workers Go Online," American Features Syndicate teleconference, August 1, 2008.
- Speaker, "Employee Blogs and Websites: Protect Yourself Against the Business and Legal Risks When Workers Go Online," American Features Syndicate Yeleconference, July 15, 2008.
- Speaker, "IP Panel Presentation on Biotech/ Pharma Processes," PepTalk, Hotel Del Coronado, San Diego, January 11, 2008.
- Speaker, "Who is Watching Out for Your In-House Career: How a Professional Coach Can Help You Gain the Edge," Association of Corporate Counsel Annual Meeting, Hyatt Regency Chicago, October, 31, 2007.
- Speaker, "Verizon v. Vonage and Sprint v. Vonage: A Tale of Two Patent Infringement Cases and Their Impact on the VoIP Industry," State Bar of California Annual Meeting, Anaheim, September 29, 2007.
- Moderator, "Ethical Issues in Deployment of VoIP Systems: Client Record Gathering and Voice & Data Storage," ABA Annual Meeting, San Francisco, August 11, 2007.
- Speaker, "Recent Developments in Blog Law," State Bar of California, Business Section Cyberspace Committee, Silicon Valley Capital Club, San Jose, June 14, 2007.
- Panelist, "Understanding the Acquisitions Process: How to Use the Sale and Purchase of Assets to Grow Your Business, "Silicon Valley Capital Club Speaker Business Forum Luncheon, San Jose, May 24, 2007.
- Speaker, "Hottest Topics in Cyberspace: Cyberinsurance, Blogs, and On-Line Advertising," Section Education Institute, State Bar of California, Claremont Resort and Spa, Berkeley, January 20, 2007.
- Panelist, "Understanding the Acquisitions Process: How to Use the Sale and Purchase of Assets to Grow Your Business, "Sunnyvale Rotary Club, November 7, 2006.
- Panelist, "Patent Protection/IP Strategy", "2006 WTC Catalyst Program Life Sciences", (Palo Alto), September 15, 2006.

- Panelist, "Understanding the Acquisitions Process: How to Use the Sale and Purchase of Assets to Grow Your Business," National Association of Women Business Owners, Silicon Valley Chapter (San Jose), July 18, 2006.
- Panelist, "Who is Watching Out for Your In-House Career: How a Professional Coach Can Help You Gain the Edge," Association of Corporate Counsel—America San Francisco Bay Chapter, May 25, 2006.
- Program Chair, "Changing Face of Telecommunication (VOIP, WiFi)," International Technology Law Association, 35<sup>th</sup> Anniversary Annual Meeting and World Conference (San Francisco), May 5, 2006.
- Panelist, "The Art of Telling Your Story Workshop," U.S. Chamber of Commerce/ National Institute of Standards and Technology, Advanced Technology Program (San Jose), September 7, 2005.
- Panelist, "IP Reps and Warranties Gone Wrong: Avoid Potholes in the Business Transaction," ABA Business Section Meeting (Nashville), April 2, 2005.
- Panelist, "Strategies for Modifying Electronic Standard-Form Agreements and Policies," ABA Business Section Meeting (Nashville), April 1, 2005.
- Speaker, "Protecting & Exploiting Software Conference," Law Seminars International (San Francisco), August 5–6, 2004.
- Panelist, "What You Need to Know about CAN-SPAM," Santa Clara Bar Association and the California State Bar Cyberspace Committee (Palo Alto), June 8, 2004.

# **Professional Leadership and Service**

- Advisory Board, Licensing Executives Society, Silicon Valley Chapter, 2009-present.
- Programs Committee Chair and VoIP Committee Chair, American Bar Association, Science & Technology Section, 2007-present.
- Cyberspace Committee, American Bar Association, Cyberspace Committee, 2003-present.
- Board of Directors, National Association of Women Business Owners, Silicon Valley Chapter, 2006-9.
- Subcommittee Chair, State Bar of California, Business Section, Cyberspace Committee, 2004-8.
- Fundraising Committee, TEN Center, 2007.
- Mentor, Women's Technology Cluster (now ASTIA), 2007.
- Corporate IP Management Committee, Intellectual Property Owners Association, 2006.
- Co-Chair, Selma Moidel Smith Writing Competition, National Association of Women Lawyers, 2006.
- Copyright Committee of Intellectual Property Owners Association, 2004-5.
- Chair of Copyright Licensing Subcommittee, American Bar Association, IP Section, 2004-5.

### **Education**

- Global Bioexecutive Program at UC Berkeley Haas School of Business, 2005
- Vanderbilt University Law School, J.D., 1998
- Furman University, B.A., *summa cum laude*, 1995, Political Science and Spanish
- Universidad de Nebrissensis, Madrid, Spain, Fall, 1993

### **Educational Honors**

Phi Beta Kappa, Full-Tuition Founder's Academic Scholarship, Who's Who in American Colleges and Universities, Pi Sigma Alpha (Political Science Honorary), Phi Sigma Iota (Foreign Language Honorary), Sigma Delta Pi (Hispanic Honorary), Senior Order (Furman Honorary), Elizabeth Staley Leadership Award (Furman Kappa Alpha Theta Chapter).