

Contact Information

(408) 884-3577
kprinz@prinzlawoffice.com

Websites

prinzlawoffice.com
kristieprinz.com
siliconvalleyiplicensinglaw.com
siliconvalleysoftwarelaw.com
californiabiotechlaw.com

Linked In

linkedin.com/in/prinzlawoffice

Google Plus

plus.google.com/+KristiePrinz

Practice

IP Licensing, Technology Transactions, Health Tech & Software/SaaS

Bar Admissions

California, 2001
Georgia, 1998

Education

Vanderbilt University Law School, J.D., 1998
Furman University, B.A., *summa cum laude*, 1995
Universidad de Nebrissensis, Madrid, Spain, Fall, 1993

Professional Development

Global Bioexecutive Program. UC Berkeley Haas School of Business, Spring 2005

Legal Affiliations

- American Health Lawyers Association, *Health Information Technology Practice Group*
- American Bar Association, Business Section, Cyberspace Committee

Business Affiliations

- ProVisors, San Jose II, Silicon Valley Mergers & Acquisitions Affinity Group, Silicon Valley Lawyers Affinity Group, East Bay Lawyers Affinity Group
- VCTaskforce
- Health Information & Management Systems Society, N.Cal. Chapter

Honors

- Fellow of the American Bar Foundation

Kristie D. Prinz

Kristie Prinz is a technology and life sciences IP business lawyer in Silicon Valley, who has been providing technical IP business advice to early stage start-ups and more established mid-market companies for nearly 20 years.

Ms. Prinz's clients are primarily in the SaaS, technology, health technology and life sciences industries. Ms. Prinz generally advises them on transactions with customers, licensees/licensors, resellers, suppliers & distributors, business partners, and buyers/sellers.

Ms. Prinz not only works with companies in Silicon Valley as well as other parts of California, but also in developing technology hubs across the U.S. and in overseas markets such as Canada, Mexico, Europe, the U.K., Australia, and New Zealand.

Past Legal Experience

- Pennie & Edmonds LLP *Palo Alto, CA*
- Schnader Harrison Segal & Lewis LLP *Atlanta, GA*
- Mozley, Finlayson & Loggins, LLP *Atlanta, GA*

Current Business & Legal Affiliations

- American Bar Association, Business Section, Cyberspace Committee.
- American Health Lawyers Association, Health Information Technology Practice Group.
- Healthcare Information & Management Systems Society, Northern California Chapter.
- ProVisors, San Jose II Chapter, Silicon Valley Mergers & Acquisitions Affinity Group, Silicon Valley Lawyers Affinity Group, East Bay Lawyers Affinity Group.
- VC Taskforce.

Professional Leadership and Service

- VC Taskforce, Social Media Chair, Sponsorship Committee, Business Management Group, 2016-present.
- Executive Committee, High Tech Section, Santa Clara County Bar Association, 2014-2016.
- Advisory Board, Licensing Executives Society, Silicon Valley Chapter, 2009-2013.

- Programs Committee Chair and VoIP Committee Chair, American Bar Association, Science & Technology Section, 2007-2009.
- Cyberspace Committee, American Bar Association, Cyberspace Committee, 2003-present.
- Board of Directors, National Association of Women Business Owners, Silicon Valley Chapter, 2006-9.
- Subcommittee Chair, State Bar of California, Business Section, Cyberspace Committee, 2004-8.
- Fundraising Committee, TEN Center, 2007.
- Mentor, Women's Technology Cluster (now ASTIA), 2007.
- Corporate IP Management Committee, Intellectual Property Owners Association, 2006.
- Co-Chair, Selma Moidel Smith Writing Competition, National Association of Women Lawyers, 2006.
- Copyright Committee of Intellectual Property Owners Association, 2004-5.
- Chair of Copyright Licensing Subcommittee, American Bar Association, IP Section, 2004-5.

Publications

Author, The California Biotech Law Blog, The Silicon Valley IP Licensing Law Blog, and The Silicon Valley Software Law Blog.

Author of "Managing the Risk of Blogging by Employees."

Author, "Ask a Lawyer" Intellectual Property column on www.lawyers.com.

Co-author, "When A Business Begins A Blog: It's Easy but Is It Safe?" *Business Law Today*, Volume 16, Number 3, January-February 2007.

Author, "Unlocking the Secrets to Executive Coaching," *Women Lawyers Journal*, August 2005.

Co-author, "Ruling Brings to Light DMCA's Broad Scope," *New York Law Journal*, June 9, 2003.

Professional Recognition

Fellow of American Bar Foundation, Who's Who in American Law; Who's Who in the World; Who's Who in America; Who's Who of American Women; Swarthmore's Who's Who; America's Registry of Outstanding Professionals; Manchester Who's Who; and Madison Who's Who.

Media Interviews and Appearances

- Interview, IP Watchdog, "Waymo v. Uber: A Gordian Knot Gets Tighter," Derek Handova, June, 2017.
- Interview, World Trademark Review, "Responsive PR is a Must When Media Cries 'Trademark Bully'," September, 2014.
- Interview, Technology Transfer Tactics, "Do Poster Presentations Jeopardize Your TTO's Commercialization Efforts?" January, 2010.

- Interview, TheSciTechLawyer, Scitech Profile, Clara Cottrell, Winter 2010.
- Interview, IP Society Video Blog, Patrick Reilly, September, 2010.
- Interview, Genetic Engineering and Biotechnology News, “Patent Reform Battle Pits Biotech Against High-Tech,” March 6, 2009.
- Interview, California Lawyer, Jeanette Borzo, “The Search for Intelligent Life in the Blogosphere,” May 1, 2008.
- Featured in America’s Premier Lawyers, Fortune Magazine, October 1, 2007.
- Interview, Dow Jones, John Letzing, “Lawmakers Take Aim at Patent Speculators,” September 7, 2007.
- Interview, Dow Jones, John Letzing, “Speculator of Mundane Patents Casts a Long Shadow,” September 7, 2007.
- Interview, CNN Radio, Rahul Bali, U.S. Court of Appeals Eleventh Circuit’s Ruling in *AT & T Mobility, LLC v. National Association for Stock Car Auto Racing, Inc.*, August 14, 2007.
- Interview, Sky Radio, Dennis Michael, Recent Developments in Intellectual Property Affecting the Biotech Industry,” June 26, 2007.
- Interview, LexBlog, Rob LaGatta “Five Questions,” June 25, 2007.
- Interview, American Public Media, Steve Tripoli, “Nuts & Bolts: The Basics of Building a Small Business,” June 20, 2007.
- Interview, CNN Radio, Rahul Bali, *AT & T Mobility, LLC v. National Association for Stock Car Auto Racing, Inc.*, June 18, 2007.
- Interview, Dow Jones, John Letzing, “Tech Companies Pile on Patents, Complain About Clutter,” March 28, 2007.
- Interview, Dow Jones, John Letzing, “Microsoft, Google Differ in Farming for Young Hearts and Minds, February 16, 2007.
- Interview, ABA Journal eReport, G.M. Filisko, “A Different Foley Fracas: Foley & Lardner Agrees to Modify Brand to Settle Trademark Suit with Foley Hoag,” October 20, 2006.
- Interview, BNA Electronic Commerce & Law Report, Wendy Leibowitz “Open Source Issues Challenge Lawyers; Software Registration Rules May Be Revisited,” April 6, 2005

Speaking Engagements

- Speaker, “Best Practices for Drafting SaaS Contracts that Reduce the Customer Sales Cycle & Avoid Disputes”, The Prinz Law Office, Webinar, March 28, 2018.
- Speaker, “Negotiating SaaS Agreements: Drafting Key Contract Provisions, Protecting Customer and Vendor Interests,” Clear Law Institute, Webinar, February 21, 2018.
- Speaker, “Drafting Software Hosting Agreements: Service Availability, Performance, Data Security, Other Key Provisions” Strafford Publications, Webinar, January 23, 2018.
- Speaker, “Negotiating Software as a Service Contracts,” Clear Law Institute, Webinar, January 17, 2018.

- Speaker, “Best Practices for Drafting SaaS Contracts that Reduce the Customer Sales Cycle & Avoid Disputes,” The Prinz Law Office, Webinar, October, 26, 2017.
- Speaker, “Negotiating Software as a Service Agreements,” Clear Law Institute, Webinar, September 12, 2017.
- Speaker, “Negotiating SaaS Agreements: Drafting Key Contract Provisions, Protecting Customer and Vendor Interests,” Stafford Publications, Webinar, August 8, 2017.
- Speaker, “Best Practices for Drafting SaaS Contracts that Reduce the Customer Sales Cycle & Avoid Disputes,” The Prinz Law Office, Webinar, March 24, 2017.
- Speaker, “Negotiating Service Level Agreement Key Terms,” Stafford Publications, Webinar, December 21, 2016.
- Speaker, “Negotiating Software as a Service Agreements,” Clear Law Institute, Webinar, December 19, 2016.
- Speaker, “Negotiating Software as a Service Agreements,” Clear Law Institute, Webinar, September 9, 2016.
- Speaker, “Negotiating Software as a Service Agreements,” Clear Law Institute, Webinar, May 6, 2016.
- Speaker, “Negotiating Software as a Service Agreements,” Clear Law Institute, Webinar, February 25, 2016.
- Speaker, “Negotiating Software as a Services Agreements,” Clear Law Institute, Webinar, November 2, 2015.
- Speaker, “Negotiating Software as a Service Contracts: Guidance for Corporate and Technology Counsel for Structuring Effective SaaS Agreements” Strafford Publications, Webinar, September 8, 2015.
- Speaker, “Negotiating License Agreements with Start-Ups,” Certified Patent Valuation Analyst Program, Webinar, July 31, 2014.
- Speaker, “Blog Law Developments,” Sunnyvale-Cupertino Bar Association, Holder’s Country Inn Cupertino, October 10, 2011.
- Speaker, “Licensing Tactics for University TTOs: How to Turn the Tables on Corporate Negotiators,” Webinar, May 31, 2011.
- Speaker, “What Every Business Owner Needs to Know About the Legal Risks of Blogging,” NAWBO Silicon Valley 5 o’clock Seminar, November 17, 2009.
- Speaker, “What Companies Need to Know About the Legal Risks of Blogging,” The Prinz Law Office, Webinar, September 9, 2009.
- Speaker, “Secrets to Launching an Effective Blog to Promote Your Business,” Prinz Law Management Consulting, Webinar, August 26, 2009.
- Speaker, “Developments and Trends in Blog Law,” State Bar of California Business Section, Cyberspace Committee, Teleconference, July 7, 2009.
- Panelist, “Starting a Solo Practice,” J. Reuben Clark Law Society, Palo Alto, CA, April 23, 2009.
- Panelist, “Rethinking the Boilerplate—How the Business Lawyer Should Address Data Issues in Standard Commercial Agreements,” Business Law Section Meeting, American Bar Association, Vancouver, British Columbia, Canada, April 17, 2009.
- Panelist, “Social and Professional Online Networking: Just What is Twitter, Linked In, Facebook, et.al?” Business Law Section Meeting,

American Bar Association, Vancouver, British Columbia, Canada, April 16, 2009.

- Speaker, "Employee Blogs and Websites: Protect Yourself Against the Business and Legal Risks When Workers Go Online," American Features Syndicate teleconference, August 1, 2008.
- Speaker, "Employee Blogs and Websites: Protect Yourself Against the Business and Legal Risks When Workers Go Online," American Features Syndicate Teleconference, July 15, 2008.
- Speaker, "IP Panel Presentation on Biotech/ Pharma Processes," PepTalk, Hotel Del Coronado, San Diego, January 11, 2008.
- Speaker, "Who is Watching Out for Your In-House Career: How a Professional Coach Can Help You Gain the Edge," Association of Corporate Counsel Annual Meeting, Hyatt Regency Chicago, October, 31, 2007.
- Speaker, "*Verizon v. Vonage* and *Sprint v. Vonage*: A Tale of Two Patent Infringement Cases and Their Impact on the VoIP Industry," State Bar of California Annual Meeting, Anaheim, September 29, 2007.
- Moderator, "Ethical Issues in Deployment of VoIP Systems: Client Record Gathering and Voice & Data Storage," ABA Annual Meeting, San Francisco, August 11, 2007.
- Speaker, "Recent Developments in Blog Law," State Bar of California, Business Section Cyberspace Committee, Silicon Valley Capital Club, San Jose, June 14, 2007.
- Panelist, "Understanding the Acquisitions Process: How to Use the Sale and Purchase of Assets to Grow Your Business," Silicon Valley Capital Club Speaker Business Forum Luncheon, San Jose, May 24, 2007.
- Speaker, "Hottest Topics in Cyberspace: Cyberinsurance, Blogs, and On-Line Advertising," Section Education Institute, State Bar of California, Claremont Resort and Spa, Berkeley, January 20, 2007.
- Panelist, "Understanding the Acquisitions Process: How to Use the Sale and Purchase of Assets to Grow Your Business," Sunnyvale Rotary Club, November 7, 2006.
- Panelist, "Patent Protection/IP Strategy", "2006 WTC Catalyst Program Life Sciences", (Palo Alto), September 15, 2006.
- Panelist, "Understanding the Acquisitions Process: How to Use the Sale and Purchase of Assets to Grow Your Business," National Association of Women Business Owners, Silicon Valley Chapter (San Jose), July 18, 2006.
- Panelist, "Who is Watching Out for Your In-House Career: How a Professional Coach Can Help You Gain the Edge," Association of Corporate Counsel–America San Francisco Bay Chapter, May 25, 2006.
- Program Chair, "Changing Face of Telecommunication (VOIP, WiFi)," International Technology Law Association, 35th Anniversary Annual Meeting and World Conference (San Francisco), May 5, 2006.
- Panelist, "The Art of Telling Your Story Workshop," U.S. Chamber of Commerce/ National Institute of Standards and Technology, Advanced Technology Program (San Jose), September 7, 2005.
- Panelist, "IP Reps and Warranties Gone Wrong: Avoid Potholes in the Business Transaction," ABA Business Section Meeting (Nashville), April 2, 2005.

- Panelist, “Strategies for Modifying Electronic Standard-Form Agreements and Policies,” ABA Business Section Meeting (Nashville), April 1, 2005.
- Speaker, “Protecting & Exploiting Software Conference,” Law Seminars International (San Francisco), August 5–6, 2004.
- Panelist, “What You Need to Know about CAN-SPAM,” Santa Clara Bar Association and the California State Bar Cyberspace Committee (Palo Alto), June 8, 2004.

Education

- Global Bioexecutive Program at UC Berkeley Haas School of Business, 2005
- Vanderbilt University Law School, J.D., 1998
- Furman University, B.A., *summa cum laude*, 1995, Political Science and Spanish
- Universidad de Nebrissensis, Madrid, Spain, Fall, 1993

Educational Honors

Phi Beta Kappa, Full-Tuition Founder’s Academic Scholarship, Who’s Who in American Colleges and Universities, Pi Sigma Alpha (Political Science Honorary), Phi Sigma Iota (Foreign Language Honorary), Sigma Delta Pi (Hispanic Honorary), Senior Order (Furman Honorary), Elizabeth Staley Leadership Award (Furman Kappa Alpha Theta Chapter).