

Clear Law Institute



Negotiating SaaS Agreements: Drafting Key Contract Provisions, Protecting Customer and Vendor Interests

October

26

1 pm - 2:15 pm ET

Presenter: [Kristie Prinz](#), founder of Prinz Law Office

Credits: HRCI, SHRM, CLE in all states ([Credit Details](#))

Can't attend live? By registering, you will be able to view the course live, view a recording at any time after the live presentation, or both.

Viewing Options: View on your computer, tablet, or smartphone

[Learn More](#)

[Register Today](#)

Course Description

In this practical webinar, you will receive step-by-step guidance on how to negotiate and draft SaaS agreements. You will learn about how to negotiate and draft key contract provisions in SaaS agreements to protect both customer and vendor interests. Upon successful completion of the webinar, you will be able to:

- Identify the key contract provisions that should be included in any SaaS agreement
- Recognize common negotiation and drafting problems in SaaS agreements

- Understand how to negotiate and draft SaaS contract terms to protect your client's interests
- Recognize and avoid negotiation and drafting mistakes that frequently lead to disputes between customers and vendors
- Anticipate common negotiation hurdles and discover best practices to overcome them

[Learn More](#)

[Register Today](#)

About The Presenter

Kristie Prinz is a technology and life sciences IP business lawyer and the founder of The Prinz Law Office in Silicon Valley. Ms. Prinz's practice focuses on providing technical IP business advice to early stage start-ups and more established mid-market companies in the SaaS, technology, health technology, and biotech industries. Ms. Prinz is the author of the Silicon Valley Software Law Blog and a regular speaker on SaaS and technology contracting business issues. Ms. Prinz is a graduate of Vanderbilt Law School.



[Learn More](#)

[Register Today](#)

All-Access Membership

- Earn continuing education credit for no additional fee
- Access courses on your computer, tablet, or smartphone

- More than 75 live webinars each month
- More than 1,500 on-demand courses

[Learn More](#)

Upcoming Webinars

MOU's, LOI's & Their Cousins: How Binding Are They?

October 16 at 1 pm ET

[Learn More](#)

Using iPads to make Persuasive Arguments at Trial

October 16 at 3 pm ET

[Learn More](#)

Current Open Source Software Issues

October 17 at 1 pm ET

[Learn More](#)

Questions?

Please call us at [703-372-0550](tel:703-372-0550)

Our Mailing Address:

Clear Law Institute | [4601 N. Fairfax Dr., Ste 1200 | Arlington | VA | 22203](#)

[Remove me from future emails.](#)

[Manage email preferences.](#)

This email was sent to bphelps@clearlawinstitute.com. If you are receiving it in error, please reply to this email.